

QUESTIONS FROM BIDDERS

Question 1

Received Oct 7, 2021

Can you confirm there is no ceiling or guidance on price for the phase A work to be quoted FFP and that the FFP price for the construction is expected at the end of the phase A work from both selected vendor.

Response to Question 1

I confirm that there is no ceiling or guidance on price for the phase A work.

I confirm that the FFP price for Phase B (which includes construction) is required at the end of Phase A. However, we expect to receive a Phase B cost estimate with the proposal.

For reference, please see from the SOW below:

5 GNAO Project - Contract Structure

The AOB Contract will adopt the following two-phase procurement model:

- **Contract Phase A:** a competitive phase, based on a **Cost-Plus Fixed Fee (CPFF)** contract, during which two or more contractors develop an independent design of the AOB, from the start of the Conceptual Design (including a System Requirement Review (SRR) within 3 months of the kick-off meeting) to the end of the Conceptual Design Stage, concluding with a Conceptual Design Review (CoDR). The contractor should provide an updated Cost-Plus Incentive proposal for the Contract Phase B.
- **Contract Phase B:** following a down-select, one team will continue with their design. The selected contractor, based on a **Cost-Plus Incentive¹** contract, will progress to the Preliminary Design Stage followed by the Critical Design stage, before building, testing and integrating the AOB with the rest of the GNAO facility on the Gemini North Telescope. The Contract Phase B will include an Architectural Design Review (ADR), Preliminary Design Review (PDR), a Critical Design Review (CDR), the Factory Acceptance Test (FAT) review and On Site Acceptance Test (OAT) review.